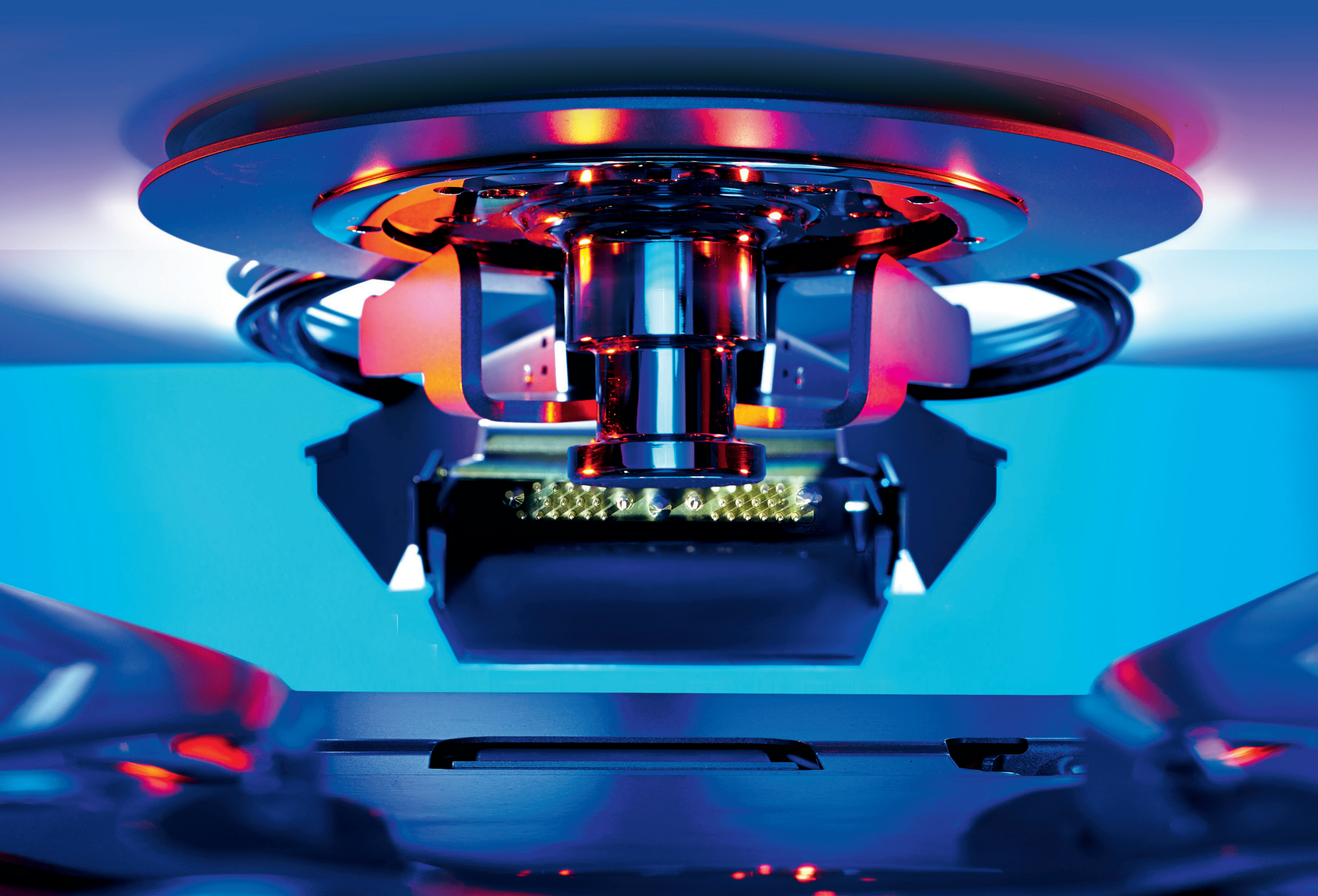
9M 2017

INTERIM REPORT FROM JANUARY 1 TO SEPTEMBER 30, 2017

Smart Systems for Trucks and Trailers



AT A GLANCE

KEY FIGURES

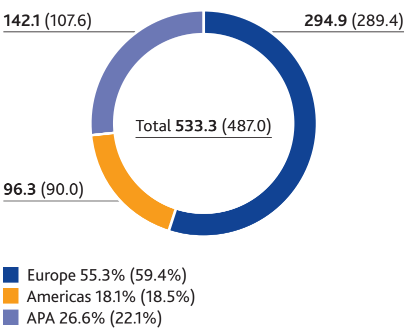
in € million	9M 2017	9M 2016	yoy	Q3 2017	Q3 2016	yoy
Sales Europe	333.0	326.6	2%	104.4	98.2	6%
Sales North America	91.6	86.5	6%	30.1	27.9	8%
Sales Asia, Pacific and Africa (APA)	108.7	73.9	47%	37.0	23.3	59%
Sales Group	**533.3**	**487.0**	**10%**	**171.5**	**149.4**	**15%**
Adj. EBIT [1]	63.8	51.5	24%	19.5	14.1	38%
Adj. EBIT margin (%)	12.0	10.6		11.4	9.4	
Adj. net income [2]	40.5	23.0	76%	13.4	3.0	347%
Adj. EPS [3] (€)	2.72	1.54	76%	0.90	0.20	347%
Capex	9.1	13.9	-35%	3.7	3.6	4%
ROCE [4] (%)	19.7	18.0				
Cash conversion rate [5] (%)	88.3	78.4		84.4	80.6	

[1] Adjustments for PPA effects and exceptionals
[2] Net result adj. for exceptionals, PPA, shareholder loan effects and deferred taxes
[3] Adj. net income divided by 14.9m shares
[4] LTM adj. EBIT / interest-bearing capital employed; interest-bearing capital: shareholders' equity + financial liabilities – liquid assets + provisions for pensions
[5] (Adj. EBITDA – capex) / adj. EBITDA

- Continuous strong sales growth driven by high activity levels in Asia, Pacific and Africa (APA). Positive sales performance in North America despite weak truck market at the beginning of the year. Solid development in Europe.
- Further margin improvement due to additional efficiency gains, better operating leverage from increased sales and favorable regional mix.
- Strong cash generation on the back of disciplined capex and working capital management.

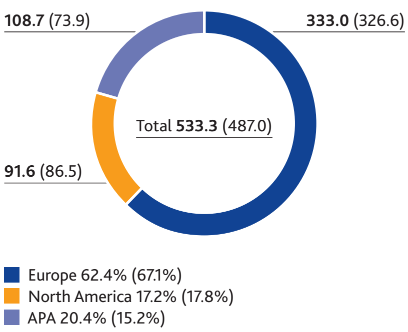
REGIONAL SALES BY DESTINATION

from January 1 to September 30 2017 (2016), in € million



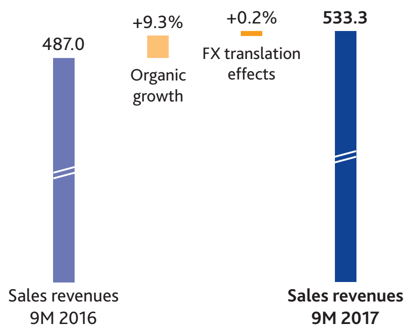
REGIONAL SALES BY ORIGIN

from January 1 to September 30 2017 (2016), in € million



ORGANIC SALES DEVELOPMENT

in € million



ABOUT US

JOST is a leading global producer and supplier of safety-critical systems to the truck and trailer industry.

JOST's global leadership position is driven by the strength of its brands, by its long-standing client relationships serviced through its global distribution network as well as by its efficient and asset-light business model.

JOST's core brands "JOST," "ROCKINGER," "TRIDEC" and "Edbro" are well recognized in the industry and highly regarded for their quality and continuous innovation. With its global distribution network and production facilities in thirteen countries across five continents, JOST has direct access to all major truck and trailer manufacturers and relevant end customers.

JOST currently employs about 2,700 staff worldwide.

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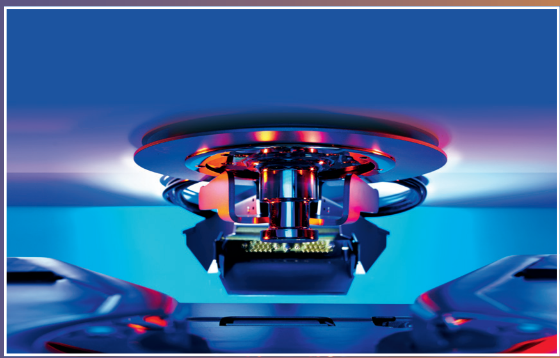


JOST provides its customers with smart systems for commercial vehicles, like this progressive comfort coupling system (KKS) which automates the coupling process by automatic plug-in connection and remote control – a crucial contribution to autonomous driving.

Find out more about our product portfolio on https:// www.jost-world.com/en/products/portfolio

Dr Ralf Eichler
Chief Operating Officer (COO)

Lars Brorsen
Chief Executive Officer (CEO)

Christoph Hobo
Chief Financial Officer (CFO)

LETTER FROM THE CEO

DEAR SHAREHOLDERS,

The third quarter of 2017 opened a new chapter in JOST's history. The successful listing of our shares on the Frankfurt Stock Exchange on July 20, 2017, was a major milestone for our company. Already some of the positive effects can be seen in our balance sheet: We more than halved our net debt to €123m and increased our equity ratio to 32%. In this context, I would like to thank our new shareholders for their confidence in our business model and its future potential, which has been reflected in a strong share price performance during the first months of trading.

Our development during the first three quarters of 2017 highlights JOST's position as a leading producer of high-quality and safety-critical products for the heavy-duty truck and trailer industry. We continued to further expand our business in the Asia, Pacific and Africa segment, leveraging our long-term presence in this region to benefit from the favourable market background. We also grew in our North America segment, despite the weakness in the truck market during the first months of the year. Furthermore, we maintained the high activity level in Europe, growing year-over-year.

All our segments contributed to the strong performance during the first nine months of 2017 with sales increasing by 10% to €533m and adjusted EBIT growing by 24% to €64m, compared to the same period last year. We highly appreciate the commitment of all our employees worldwide, which made this result possible. We at JOST will continue to invest in innovation and actively contribute to increase the sophistication of commercial vehicles. Based on our global footprint and long lasting expertise, we are in an excellent position to fully meet our customers' needs.

The successful first nine months of the year encouraged us to raise our outlook for the fiscal year 2017: We now expect sales to grow at a high single-digit rate and adjusted EBIT to grow at a moderate double-digit rate, compared to 2016.

I look forward to the future and welcome all who want to accompany JOST on the path ahead.

Yours sincerely,

Lars Brorsen, Chief Executive Officer

Neu-Isenburg, November 2017

THE MANAGEMENT BOARD

Dr. Ralf Eichler
Chief Operating Officer (COO)

Born
- 1964

Work experience
- COO of JOST since 2010
- Several managing director positions in European JOST subsidiaries, 2000 – 2010
- Head of profit center LUK Fahrzeughydraulik, 1998 – 2000

Key responsibilities
- Purchasing
- Production
- Logistics

Lars Brorsen
Chief Executive Officer (CEO)

Born
- 1952

Work experience
- CEO of JOST since 2000
- Managing Director of Smart (Daimler Group), 1997 – 2000
- TRW, Vice President and Managing Director as well as various other positions, 1978 – 1996

Key responsibilities
- Marketing / Sales
- Quality / Environment
- Human Resources
- Research & Development

Christoph Hobo
Chief Financial Officer (CFO)

Born
- 1977

Work experience
- CFO of JOST since 2016
- Executive Board Member of Aktivoptik Service AG, 2013 – 2016
- Principal at Cinven, 2011 – 2013 and 2004 – 2010
- Managing Director of Rocket Internet Japan, 2010 – 2012

Key responsibilities
- Finance and Treasury
- Accounting and Reporting
- Controlling
- IT
- Legal and Compliance
- Investor Relations

OUR STRATEGY

We strive to grow our business sustainably and to achieve above-market revenue growth, as well as strong profitability and cash flows.

At JOST, we operate a system approach, categorizing our products into three systems: Vehicle Interface (focusing on the connection of truck and trailer), Handling Solutions (including container technology and hydraulic cylinders products) and Maneuvering (focusing on truck and trailer axles and forced steering).

We are a market leader for Vehicle Interface Systems globally, with a global market share of more than 50% in the largest product categories (fifth wheels and landing gears). This strong position is built on brands which stand for quality and safety-critical products.

With our large population of branded quality products in the field, we provide high access and availability of our products to customers and end-users around the world. On the back of high quality, robust and durable products and our deep understanding of transport applications, we strive to provide our customers with value-added features and enhanced solutions to our products. We believe that the technology shift towards more sophisticated and ultimately automated transportation vehicles will accelerate and thus create the need for more automated docking systems.

Furthermore, we see additional growth opportunities from expansion into adjacent products or markets, leveraging our existing sales channels and infrastructure.

We are confident that these factors will allow us to continue to outgrow our relevant markets going forward.

JOST ON THE CAPITAL MARKET

JOST WERKE AG LISTED ON FRANKFURT STOCK EXCHANGE

As of July 20, 2017, the shares of JOST Werke AG were listed on the Regulated Market (Prime Standard) of the Frankfurt Stock Exchange. The listing was the result of a private placement to institutional investors, mainly from Europe and North America, through a bookbuilding process. The issue price was €27.00. Deutsche Bank, J.P. Morgan and Commerzbank acted as Joint Global Coordinators and Joint Bookrunners with BNP Paribas acting as an additional Joint Bookrunner.

In the context of the private placement, JOST Werke AG issued 4,875,000 new no-par-value bearer shares on July 18, 2017, raising its total capital stock to €14,900,000.00, divided into 14,900,000 no-par-value bearer shares with an imputed nominal value of €1.00 each. As at the reporting date September 30, 2017, the number of shares outstanding remained unchanged.

The proceeds from the capital increase amounted to €131.6m and were used for debt repayment and corporate purposes. JOST refinanced the remaining debt with a €180.0m bank term loan at improved terms. The attractive new financing structure resulted in significantly reduced net debt and interest expenses. ⟶ *See net assets and financial position.*

BASIC DATA FOR THE JOST SHARE

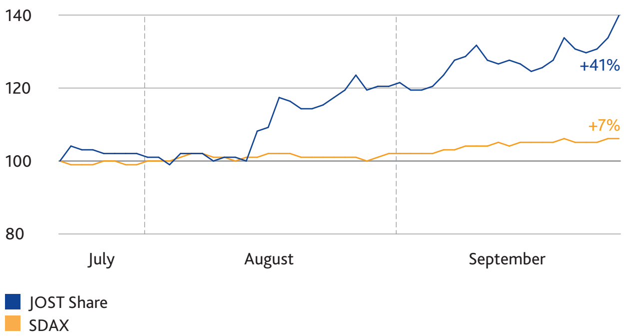
Initial stock market quotation	July 20, 2017
Share symbol	JST
ISIN	DE000JST4000
WKN	JST400
Number of shares outstanding as of September 30, 2017 (million)	14.9
Market segments	Prime Standard (Frankfurt Stock Exchange) Regulated Market
Sector	Industrial
Industry group	Products & Services
Designated sponsors	Deutsche Bank Commerzbank J.P. Morgan

SHARE PRICE UP SINCE PUBLIC LISTING

The strong business performance reported by JOST for the first half of 2017 coupled with favorable business perspectives and positive analysts' recommendations boosted share price performance. By the end of the third quarter, JOST's share price had increased by 41% compared to the placement price, closing at €38.05 as at September 29. JOST's shares outperformed the DAX Index (+3%) as well as the SDAX Index (+7%). At the end of the third quarter, JOST's market capitalization amounted to €567m.

PERFORMANCE OF JOST SHARE

July 20 – September 30, 2017 (XETRA, indexed July 20, 2017)



TRADING VOLUME

In August and September, following the initial listing, the average daily trading volume of JOST's shares on XETRA were at about 20,000. Due to the private placement, JOST's shareholder base consists predominantly of institutional investors such as fund managers, asset managers and banks, mostly from Europe and the United States. As a result, a high proportion of our trading volume (49%) took place over the counter (OTC), compared to 51% traded on the regular stock exchange in the reporting period.

INVESTOR RELATIONS AND CAPITAL MARKET EVENTS

After the successful stock listing, JOST continued to introduce the company's equity story to new investors. The company participated in three investor conferences and three roadshows in the course of the third quarter. The focus of investor interest was on JOST's business strategy and development as well as on the company's growth prospects and positioning in the international market. A total of six brokerage firms initiated coverage on our stock: five analysts recommended buying our shares, while one recommended holding them. Further details and current information can be found at JOST's investor relations website at http://ir.jost-world.com/

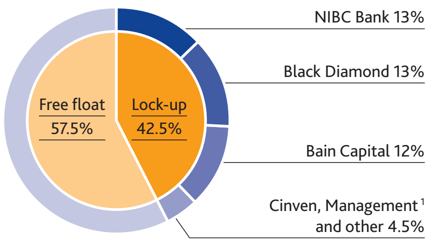
SHAREHOLDER STRUCTURE

57.5% of JOST's shares are held in free float. The other 42.5% are held by former shareholders, who have signed a lock-up agreement for a period of 180 days, following the first day of trading of the shares on the Frankfurt Stock Exchange (July 20, 2017).

Since the stock listing, various voting rights notices pursuant to § 21, 25 and 25a of the German Securities Trading Act (WpHG) have been issued. Current and former members of the Management Board hold around 3% of the company shares.

SHAREHOLDER STRUCTURE OF JOST WERKE AG

as at October 30, 2017



[1] Current and former members of management and supervisory board

GROUP INTERIM MANAGEMENT REPORT FOR THE FIRST NINE MONTHS OF 2017

as at September 30, 2017, JOST Werke AG, Neu-Isenburg, Germany

- Continuous strong sales growth driven by high activity levels in Asia, Pacific and Africa (APA). Positive sales performance in North America despite weak truck market at the beginning of the year. Solid development in Europe.
- Further margin improvement due to additional efficiency gains, better operating leverage from increased sales and favorable regional mix.
- Strong cash generation on the back of disciplined capex and working capital management.

1. MACROECONOMIC AND SECTOR-SPECIFIC ENVIRONMENT

Global economy continues to improve

The IMF's recent World Economic Outlook expects economic activity to pick up the pace in 2017 and 2018, and global GDP to grow by 3.6% in 2017 and by 3.7% in 2018. For 2017, the IMF forecast expects European GDP to grow 2.5% year-over-year. The US should also expand at a similar rate (2.0% year-over-year in 2017).

According to the IMF, Asian GDP should grow by 6.5% year-over-year in 2017, with Chinese GDP increasing by 6.8% and 6.5% year-over-year in 2017 and 2018, respectively. Latin America's recovery is with an expected 1.2% growth year-over-year still weak. Brazil, which suffered a massive economic downturn in recent years, is set for stabilization and a slow return to positive GDP growth rates (+0.7% and +1.5% year-over-year according to the IMF in 2017 and 2018, respectively).

Commercial vehicles sector promising

In 2017, global heavy truck production is expected to grow by 20% year-over-year according to LMC, mainly due to demand increase in China. Following an impressive year-end rally in 2016, Asian truck production is projected to increase another 28% year-over-year in 2017, driven among other factors by more stringent regulation concerning trucks and trailers. The beginning of 2017 was still weak for the truck market in North America, but a turnaround of truck production set in during the second quarter resulting in an expected full-year growth of 10%, compared to 2016. With Eastern Europe picking up, the European market is expected to record a moderate increase of 2.0% year-over-year. JOST's exposure to the heavy truck industry is roughly 45% of sales.

Global semi-trailer production is expected to remain stable in 2017, increasing slightly by 1% year-over-year. Similarly to Europe, North America is projected to end up with flat production figures in 2017, while Asia on the other hand should see an increase this year. South America is projected to experience a rebound of 10% year-over-year starting from a very low level, according to Clear Consulting.

2. SALES DEVELOPMENT

SALES BY ORIGIN 9M AND Q3

in € thousands	9M 2017	9M 2016	yoy	Q3 2017	Q3 2016	yoy
Europe	332,955	326,575	2.0%	104,339	98,203	6.2%
North America	91,690	86,507	6.0%	30,130	27,915	7.9%
Asia, Pacific and Africa (APA)	108,686	73,873	47.1%	36,988	23,233	59.2%
Total	**533,331**	**486,955**	**9.5%**	**171,457**	**149,351**	**14.8%**

In the period under review, total sales increased by 9.5% to €533.3m. In the first nine months of 2017, sales in Europe grew in line with the truck and trailer market, though the typical third quarter seasonal slowdown resulting from the vacation period was not as pronounced as in the previous year.

In North America, sales increased during the third quarter, supported by the recovering truck market, which continues to gain strength. JOST was also able to leverage the stable performance of the trailer market to further increase its sales in the region. During the first nine months, FX effects had no significant impact on sales, as the negative effects of the third quarter neutralized the favorable development of the first half of the year.

Sales in the Asia, Pacific and Africa (APA) segment grew above expectations as the high activity level in China continued in the third quarter on the back of legislative changes. In other markets in the region, sales also increased, offsetting the usual seasonal slowdown. Sales in the APA segment were the main driver for the Group's top-line growth.

3. RESULTS OF OPERATIONS

RESULTS OF OPERATIONS 9M AND Q3

in € thousands	9M 2017	9M 2016	yoy	Q3 2017	Q3 2016	yoy
Sales revenues	**533,331**	**486,955**	**9.5%**	**171,457**	**149,351**	**14.8%**
Cost of sales	-384,921	-355,574		-124,214	-108,373	
Gross profit	**148,410**	**131,381**	**13.0%**	**47,243**	**40,978**	**15.3%**
Operating expenses	-107,244	-101,230		-37,321	-33,854	
Operating profit (EBIT)	**41,166**	**30,151**	**36.5%**	**9,922**	**7,124**	**39.3%**
Net finance result	**-144,386**	**-28,465**		**-2,636**	**-9,101**	
Income taxes	27,670	-9,569		-960	-2,376	
Consolidated net loss (-) / profit	**-75,550**	**-7,883**		**6,326**	**-4,353**	

As a result of our disciplined cost management as well as continuous improvements which lead to efficiency gains in all segments, in the first three quarters 2017 cost of sales increased by 8.2% and thereby less strongly than sales (9.5%). Therefore the gross profit margin increased by 0.8 percentage points to 27.8% in the first nine months of 2017, and the adjusted EBIT margin grew by 1.4 percentage points to 12.0%, compared to the same period in the previous year.

The decline of the net finance result compared to the previous year is primarily due to the revaluation of shareholder loans in the amount of €-117.2m. These shareholder loans were fully converted into equity prior to the stock listing in July 2017 and will have no further impact on our finance result going forward. ⟶ *See notes 11 and 13*.

JOST used the proceeds from the issuance of 4.875 million new shares to reduce its outstanding debt, significantly improving the Group's leverage to 1.36x net debt to adj. EBITDA (September last twelve months vs. 3.54x as of September 2016). Due to the refinancing of the remaining debt with a €180.0m bank term loan at significantly improved terms, the net finance result improved to €-2.6m in the third quarter of 2017, compared to €-9.1m in the third quarter of 2016.

In the first nine months 2017, JOST achieved a substantial improvement of its operating profitability. Adjusted EBIT amounted to €63.8m and the adjusted EBITDA increased to €77.4m. The following table illustrates the adjustments. Operating profit is primarily adjusted for purchase price allocation (PPA) effects.

RECONCILIATION OF ADJUSTED EARNINGS 9M AND Q3

in € thousands	9M 2017	9M 2016	Q3 2017	Q3 2016
EBIT	**41,166**	**30,151**	**9,922**	**7,124**
Other	-1,030	-1,579	-570	-529
Stock listing	-2,697	-855	-2,697	-157
D & A from PPA	-18,907	-18,906	-6,303	-6,302
Adjusted EBIT	**63,800**	**51,491**	**19,492**	**14,112**
Depreciation of property, plant and equipment	-9,193	-7,556	-2,980	-2,852
Amortization of intangible assets	-4,366	-5,309	-1,560	-1,634
Adjusted EBITDA	**77,359**	**64,356**	**24,032**	**18,598**

The exceptional items totaling €3.7m mainly consist of extraordinary expenses in connection with the stock listing. In the third quarter of 2017, one-off expenses from the stock listing amounted to €2.7m.

In the third quarter 2017, JOST's operating profit performance recorded a further clear improvement compared to the previous year level.

4. SEGMENTS

SEGMENT REPORTING 9M 2017

in € thousands	APA	Europe	North America	Reconciliation	Consolidated financial statements
Sales revenues [1]	132,932	546,481	91,950	-238,032	533,331 [2]
thereof: external sales revenues [1]	**108,686**	**332,955**	**91,690**	**0**	**533,331**
thereof: internal sales revenues [1]	24,246	213,526	260	-238,032	0
Adjusted EBIT	**17,161**	**35,195**	**9,788**	**1,656**	**63,800**
thereof: depreciation and amortization	1,020	10,898	1,641	0	13,559
Adjusted EBIT margin	15.8%	10.6%	10.7%		12.0%
Adjusted EBITDA	**18,181**	**46,093**	**11,429**	**1,656**	**77,359**
Adjusted EBITDA margin	16.7%	13.8%	12.5%		14.5%

[1] Sales revenues in the segments show the sales revenues by origin.
[2] Sales by destination in the reporting period: • Americas: €96,348 thousand • Asia, Pacific and Africa: €142,131 thousand • Europe: €294,852 thousand

SEGMENT REPORTING 9M 2016

in € thousands	APA	Europe	North America	Reconciliation	Consolidated financial statements
Sales revenues [1]	94,808	530,995	86,644	-225,492	486,955 [2]
thereof: external sales revenues [1]	**73,873**	**326,575**	**86,507**	**0**	**486,955**
thereof: internal sales revenues [1]	20,935	204,420	137	-225,492	0
Adjusted EBIT	**11,395**	**30,780**	**8,335**	**981**	**51,491**
thereof: depreciation and amortization	980	10,387	1,498	0	12,865
Adjusted EBIT margin	15.4%	9.4%	9.6%		10.6%
Adjusted EBITDA	**12,375**	**41,167**	**9,833**	**981**	**64,356**
Adjusted EBITDA margin	16.8%	12.6%	11.4%		13.2%

[1] Sales revenues in the segments show the sales revenues by origin.
[2] Sales by destination in the reporting period: • Americas: €90,020 thousand • Asia, Pacific and Africa: €107,578 thousand • Europe: €289,357 thousand

All segments benefited from higher sales revenues compared to the previous year. Due to operating leverage, margin improved across all segments.

Especially in the Europe segment, the completed integration of the axle business in 2016 had a positive effect, resulting in an increase in the margin by 1.2 percentage points to 10.6% year-over-year.

In North America, we avoided the increase of raw material prices during the first six months and improved the level of automation in production, contributing to the margin expansion during the first nine months. The APA segment continued to profit from a favorable product mix and strong growth in sales.

SEGMENT REPORTING Q3 2017

in € thousands	APA	Europe	North America	Reconciliation	Consolidated financial statements
Sales revenues [1]	46,310	171,245	30,204	-76,302	171,457 [2]
thereof: external sales revenues [1]	**36,988**	**104,339**	**30,130**	**0**	**171,457**
thereof: internal sales revenues [1]	9,322	66,906	74	-76,302	0
Adjusted EBIT	**6,355**	**9,370**	**3,164**	**603**	**19,492**
thereof: depreciation and amortization	329	3,708	503	0	4,540
Adjusted EBIT margin	17.2%	9.0%	10.5%		11.4%
Adjusted EBITDA	**6,684**	**13,078**	**3,667**	**603**	**24,032**
Adjusted EBITDA margin	18.1%	12.5%	12.2%		14.0%

[1] Sales revenues in the segments show the sales revenues by origin.
[2] Sales by destination in the reporting period: • Americas: €31,615 thousand • Asia, Pacific and Africa: €48,450 thousand • Europe: €91,392 thousand

SEGMENT REPORTING Q3 2016

in € thousands	APA	Europe	North America	Reconciliation	Consolidated financial statements
Sales revenues [1]	29,431	159,394	27,945	-67,419	149,351 [2]
thereof: external sales revenues [1]	**23,233**	**98,203**	**27,915**	**0**	**149,351**
thereof: internal sales revenues [1]	6,198	61,191	30	-67,419	0
Adjusted EBIT	**3,297**	**7,151**	**3,354**	**310**	**14,112**
thereof: depreciation and amortization	366	3,651	469	0	4,486
Adjusted EBIT margin	14.2%	7.3%	12.0%		9.4%
Adjusted EBITDA	**3,663**	**10,802**	**3,823**	**310**	**18,598**
Adjusted EBITDA margin	15.8%	11.0%	13.7%		12.5%

[1] Sales revenues in the segments show the sales revenues by origin.
[2] Sales by destination in the reporting period: • Americas: €28,554 thousand • Asia, Pacific and Africa: €34,389 thousand • Europe: €86,408 thousand

In the third quarter of 2017, the APA segment benefited from a strong increase in sales, not only in China but also in other countries in the region. A favorable regional and product mix as well as the resulting operating leverage effect and continuous efficiency gains in the segment had a positive impact on the APA segment's margins.

In the North America segment, margins during the third quarter of 2017 were affected by increasing raw material prices, when compared to the same period in 2016.

In the Europe segment, the successful integration of the axle business mentioned above as well as general efficiency improvements resulted in higher margins quarter-over-quarter. Additionally, the seasonal slowdown resulting from the vacation period was not as pronounced in the third quarter as in the previous year.

5. NET ASSETS AND FINANCIAL POSITION

ASSETS

in € thousands	09/30/2017	12/31/2016
Noncurrent assets	337,211	365,857
Current assets	273,254	238,511
Total assets	**610,465**	**604,368**

EQUITY AND LIABILITIES

in € thousands	09/30/2017	12/31/2016
Equity	195,103	-137,368
Noncurrent liabilities	303,957	641,360
Current liabilities	111,405	100,376
Total equity and liabilities	**610,465**	**604,368**

JOST strengthened its equity significantly due to the conversion of shareholder loans into equity in June 2017. This also reduced noncurrent liabilities by the same amount and decreased deferred tax liabilities. The remaining €25.0m of the shareholder loans was converted into equity as of the stock listing date on July 20, 2017.

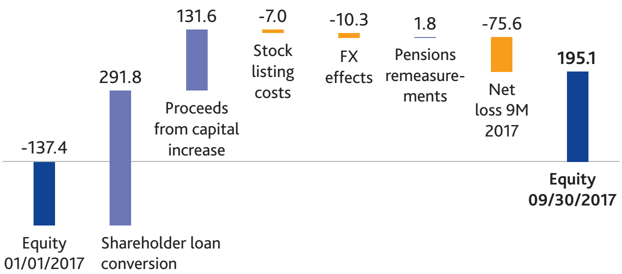
Furthermore, JOST used proceeds amounting to €131.6m from the capital increase at the time of the stock listing to repay interest-bearing loans and borrowings, further reducing noncurrent liabilities in the third quarter of 2017. Thus, the Group managed to more than halve its net debt to €123.3m (December 31, 2016: €272.8m).

The decrease in noncurrent assets was mainly due to amortization.

Trade payables to third parties increased to €67.6m (December 31, 2016: €57.7m), mainly influenced by the increase in sales, as year-end trade payables are typically lower due to seasonality. Inventories remained stable at €91.5m (December 31, 2016: €90.4m) despite sales growth, while trade receivables from customers increased to €113.8m (December 31, 2016: €90.1m), also due to the seasonal effects mentioned above.

RECONCILIATION OF EQUITY

in € million



6. CASH FLOWS

in € thousands	9M 2017	9M 2016
Cash flow from operating activities	**45,545**	**36,074**
thereof change in working capital	-14,885	-28,238
Cash flow from investing activities	**-7,627**	**-13,289**
Cash flow from financing activities	**-26,566**	**-17,137**
Net change in cash and cash equivalents	**11,352**	**5,648**
Change in cash and cash equivalents due to exchange rate movements	-2,157	-868
Cash and cash equivalents at January 1	47,189	40,410
Cash and cash equivalents at September 30	**56,384**	**45,190**

Operating cash flow improved supported by successful working capital management measures. In the first nine months of 2017, investments in property, plant and equipment were at €7.7m (9M 2016: €10.3m). On the whole, net working capital as a percentage of sales improved to 20.2% (September 30, 2016: 21.6%).

Cash flow from financing activities was substantially affected by the stock listing on July 20, 2017. Cash proceeds from the capital increase in the context of the stock listing amounted to €131.6m, while cash payments for expenses related to the listing stood at €7.0m. We significantly reduced interest-bearing loans to €179.7m as of September 30, 2017 (December 31, 2016: €320.0m) using the proceeds of the capital increase during the stock listing and refinancing the remaining debt with a bank term loan. This significantly improves JOST's leverage going forward.

7. RESEARCH AND DEVELOPMENT

Our central Research and Development department is responsible for the development of new systems which we believe will become important factors in the trend towards greater sophistication and automation of transportation vehicles. The R&D department is also continuously involved in upgrading our existing products by developing value-added features and additional functionality, and preparing for roll-out in new markets.

Expenses in this area totaled €7.7m in the first nine months of 2017 (9M 2016: €7.8m).

8. OPPORTUNITIES AND RISKS

Opportunities and risks are a natural result of all business activity. Sufficient provisions have been recognized for all known company-specific risks. The risk and opportunity situation of the JOST Group has not changed significantly since the publication of our Half-Year Report 2017 on August 29, 2017. For more details please refer to p. 10 et seq. of that report.

9. FUTURE BUSINESS DEVELOPMENT

JOST is constantly reviewing its business set-up to find areas of improvement. As part of this review, JOST decided to move production of trailer parts from Shanghai to our existing plant in Wuhan, where we are manufacturing truck parts such as fifth wheels. In future, Shanghai will serve as a sales and administration hub, which will also support the growing aftermarket potential.

The expected synergies will help us offset cost increases in blue collar labor, counter sharply rising production footprint costs in the Shanghai area and help maintain margin levels.

JOST does not expect any disruptions in its ability to deliver products to customers thanks to its asset-light business model and its experience in relocating production units. Production of truck parts, the main beneficiary of the current legislation changes in China and one of the drivers for the growth in the APA segment, will not be affected by the relocation, as the plant extension in Wuhan and the corresponding transfer of equipment will take place in a new building in the same plot next to our existing plant. Our capital expenditure plans will not be affected.

10. OUTLOOK

Based on the JOST Group's performance in the first nine months of the year and taking into account expected developments for the remaining months of 2017, JOST increased its full-year guidance on October 23, 2017. Assuming no major changes to current market projections and constant exchange rates, the Management Board now expects fiscal year 2017 sales to grow at a high single-digit rate (previous forecast: mid-single-digit growth rate) and adjusted EBIT to grow at a moderate double-digit rate (previous forecast: high single-digit growth rate) compared to fiscal year 2016.

For Europe, we expect a stable to moderate growth pattern due to solid overall market demand. For our North American segment, considering the ongoing truck market recovery, we project a mid-single-digit sales growth rate compared to 2016. After the very strong first nine months in APA, we expect a lower growth rate in the region in the fourth quarter than in the previous quarters of 2017, especially in view of the fact that the new regulation in China – an important growth driver – was already in place in the fourth quarter of 2016, raising the basis for comparison.

Compared to 2016, capital expenditure as a percentage of sales, excluding acquisition-related expenditures, is projected to decrease, while net working capital should remain relatively stable in relation to sales.

Subsequent events

No material events have occurred since the reporting date.

The Management Board

Neu-Isenburg, November 27, 2017

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

of JOST Werke AG for the nine months ended September 30, 2017

CONDENSED CONSOLIDATED INCOME STATEMENT – BY FUNCTION OF EXPENSES

in € thousands	Notes	9M 2017	9M 2016	Q3 2017	Q3 2016
Sales revenues	**(4)**	**533,331**	**486,955**	**171,457**	**149,351**
Cost of sales		-384,921	-355,574	-124,214	-108,373
Gross profit		**148,410**	**131,381**	**47,243**	**40,978**
Selling expenses		-63,215	-61,033	-20,810	-20,719
thereof: depreciation and amortization of assets		-19,554	-19,643	-6,521	-6,744
Research and development expenses		-7,744	-7,794	-2,467	-2,525
Administrative expenses		-37,745	-33,779	-14,619	-10,573
Other income	(5)	3,867	4,492	1,442	1,371
Other expenses	(5)	-4,063	-4,097	-1,470	-1,718
Share of profit or loss of equity method investments		1,656	981	603	310
Operating profit (EBIT)		**41,166**	**30,151**	**9,922**	**7,124**
Financial income	(6)	1,073	412	-121	72
Financial expense	(6)	-145,459	-28,877	-2,515	-9,173
Net finance result		**-144,386**	**-28,465**	**-2,636**	**-9,101**
Loss (-) / profit before tax		**-103,220**	**1,686**	**7,286**	**-1,977**
Income taxes	(7)	27,670	-9,569	-960	-2,376
Consolidated net loss (-) / profit		**-75,550**	**-7,883**	**6,326**	**-4,353**
Loss (-) / profit attributable to owners of the parent		**-75,550**	**-7,883**	**6,326**	**-4,353**
Weighted average number of shares		**4,972,802**	**25,000**	**13,946,196**	**25,000**
Basic and diluted earnings per share (in €)	**(8)**	**-15.19**	**-315.32**	**0.45**	**-174.12**
Number of shares as of September 30, 2017		**14,900,000**	**14,900,000**	**14,900,000**	**14,900,000**
Pro forma earnings per share (in €)	**(8)**	**-5.07**	**-0.53**	**0.42**	**-0.29**

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

in € thousands	9M 2017	9M 2016	Q3 2017	Q3 2016
Consolidated net loss (-) / profit	**-75,550**	**-7,883**	**6,326**	**-4,353**
Items that will be reclassified to profit or loss				
Exchange differences on translating foreign operations	-10,267	-1,452	-3,747	2,308
Items that will not be reclassified to profit or loss				
Remeasurements from defined benefit plans	2,611	-13,616	441	-3,687
Deferred taxes relating to other comprehensive income	-783	4,085	-132	1,106
Other comprehensive income	**-8,439**	**-10,983**	**-3,438**	**-273**
Total comprehensive income	**-83,989**	**-18,866**	**2,888**	**-4,626**
Total comprehensive income attributable to owners of the parent	**-83,989**	**-18,866**	**2,888**	**-4,626**

CONDENSED CONSOLIDATED BALANCE SHEET

as at September 30, 2017

ASSETS

in € thousands	Notes	09/30/2017	12/31/2016
Noncurrent assets			
Intangible assets		238,157	261,543
Property, plant and equipment		74,842	80,139
Investments accounted for using the equity method		12,946	13,778
Deferred tax assets		11,157	10,265
Other noncurrent financial assets	(9) (10)	29	52
Other noncurrent assets		80	80
		337,211	**365,857**
Current assets			
Inventories		91,482	90,415
Trade receivables		113,751	90,050
Receivables from income taxes		3,345	3,460
Other current financial assets	(9) (10)	1,539	1,085
Other current assets		6,753	6,312
Cash and cash equivalents		56,384	47,189
		273,254	**238,511**
Total assets		**610,465**	**604,368**

EQUITY AND LIABILITIES

in € thousands	Notes	09/30/2017	12/31/2016
Equity			
Subscribed capital		14,900	25
Capital reserves		541,983	79,728
Other reserves		-30,984	-22,545
Retained earnings		-330,796	-194,576
Equity attributable to owners of the parent		195,103	-137,368
	(11)	**195,103**	**-137,368**
Noncurrent liabilities			
Liabilities to shareholders	(13)	0	132,474
Pension obligations	(12)	57,766	60,655
Other provisions		2,822	2,992
Interest-bearing loans and borrowings	(14)	177,813	314,023
Deferred tax liabilities	(7)	60,487	126,206
Other noncurrent liabilities		5,069	5,010
		303,957	**641,360**
Current liabilities			
Pension obligations	(12)	1,744	1,744
Other provisions		16,995	14,958
Interest-bearing loans and borrowings	(14)	4	6,002
Trade payables		67,597	57,714
Liabilities from income taxes		5,034	3,080
Other current financial liabilities	(9) (15)	549	489
Other current liabilities		19,482	16,389
		111,405	**100,376**
Total equity and liabilities		**610,465**	**604,368**

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the nine months ended September 30, 2017

in € thousands	Subscribed capital	Capital reserves	Retained earnings
Balance at January 1, 2017	**25**	**79,728**	**-194,576**
Consolidated net loss for the year	0	0	-75,550
Reclassifications	0	0	0
Other comprehensive income	0	0	0
Deferred taxes relating to other comprehensive income	0	0	0
Total comprehensive income	**0**	**0**	**-75,550**
Capital increases / reductions	**14,875**	**469,229**	**-60,670**
IPO costs directly netted with equity, net of tax	**0**	**-6,974**	**0**
Balance at September 30, 2017	**14,900**	**541,983**	**-330,796**

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the nine months ended September 30, 2016

in € thousands	Subscribed capital	Capital reserves	Retained earnings
Balance at January 1, 2016	**25**	**79,728**	**-179,402**
Consolidated net loss for the year	0	0	-7,883
Reclassifications	0	0	0
Other comprehensive income	0	0	0
Deferred taxes relating to other comprehensive income	0	0	0
Total comprehensive income	**0**	**0**	**-7,883**
Balance at September 30, 2016	**25**	**79,728**	**-187,285**

Other reserves: Exchange differences on translating foreign operations	Other reserves: Remeasurements from defined benefit plans	Other reserves	Equity attributable to owners of the parent	Total consolidated equity
125	**-22,567**	**-103**	**-137,368**	**-137,368**
0	0	0	-75,550	-75,550
0	0	0	0	0
-10,267	2,611	0	-7,656	-7,656
0	-783	0	-783	-783
-10,267	**1,828**	**0**	**-83,989**	**-83,989**
0	**0**	**0**	**423,434**	**423,434**
0	**0**	**0**	**-6,974**	**-6,974**
-10,142	**-20,739**	**-103**	**195,103**	**195,103**

Other reserves: Exchange differences on translating foreign operations	Other reserves: Remeasurements from defined benefit plans	Other reserves	Equity attributable to owners of the parent	Total consolidated equity
-2,902	**-17,816**	**-103**	**-120,470**	**-120,470**
0	0	0	-7,883	-7,883
0	0	0	0	0
-1,452	-13,616	0	-15,068	-15,068
0	4,085	0	4,085	4,085
-1,452	**-9,531**	**0**	**-18,866**	**-18,866**
-4,354	**-27,347**	**-103**	**-139,336**	**-139,336**

CONDENSED CONSOLIDATED CASH FLOW STATEMENT

in € thousands	9M 2017	9M 2016	Q3 2017	Q3 2016
Loss (-) / profit before tax	**-103,220**	**1,686**	**7,286**	**-1,977**
Depreciation and amortization	32,466	31,771	10,843	10,788
Other noncash income and expenses	133,208	13,021	-693	3,215
thereof: shareholder loan effects	133,935	10,254	0	551
Change in inventories	-1,067	7,325	-2,645	6,709
Change in trade receivables	-23,701	-8,712	6,072	16,173
Change in trade payables	9,883	-26,851	-3,354	-17,496
Change in other assets and liabilities	7,909	29,231	987	10,292
Income tax payments	-9,933	-11,397	-2,748	-2,151
Cash flow from operating activities	**45,545**	**36,074**	**15,748**	**25,553**
Proceeds from sales of intangible assets	3	0	0	0
Payments to acquire intangible assets	-1,466	-4,275	-643	-1,791
Proceeds from sales of property, plant and equipment	125	745	25	450
Payments to acquire property, plant and equipment	-7,748	-10,348	-3,129	-2,269
Dividends received	713	196	0	0
Interests received	746	393	64	0
Cash flow from investing activities	**-7,627**	**-13,289**	**-3,683**	**-3,610**
Interest payments	-9,119	-6,658	-926	-295
Proceeds from short-term borrowings	0	8,800	0	0
Proceeds from long-term borrowings	179,813	0	179,813	0
Refinancing costs	-1,950	-3,823	-1,950	0
Repayment of short-term borrowings	-14,053	-11,000	-6,908	-11,000
Repayment of long-term borrowings	-305,208	-1,500	-305,208	-1,500
Repayment of long-term liabilities to shareholders	-700	0	0	0
Interest payments to shareholders	0	-2,956	0	0
Proceeds from capital increase	131,625	0	131,625	0
IPO costs netted with equity	-6,974	0	-6,974	0
Cash flow from financing activities	**-26,566**	**-17,137**	**-10,528**	**-12,795**
Net change in cash and cash equivalents	**11,352**	**5,648**	**1,537**	**9,148**
Change in cash and cash equivalents due to exchange rate movements	-2,157	-868	-634	146
Cash and cash equivalents at January 1 / July 1	47,189	40,410	55,481	35,896
Cash and cash equivalents at September 30	**56,384**	**45,190**	**56,384**	**45,190**

SEGMENT REPORTING

for the nine months ended September 30, 2017

in € thousands	Asia, Pacific and Africa	Europe	North America	Reconciliation	Consolidated financial statements
Sales revenues [1]	132,932	546,481	91,950	-238,032	533,331 [2]
thereof: external sales revenues [1]	**108,686**	**332,955**	**91,690**	**0**	**533,331**
thereof: internal sales revenues [1]	24,246	213,526	260	-238,032	0
Adjusted EBIT	**17,161**	**35,195**	**9,788**	**1,656**	**63,800**
thereof: depreciation and amortization	1,020	10,898	1,641	0	13,559
Adjusted EBIT margin	15.8%	10.6%	10.7%		12.0%
Adjusted EBITDA	**18,181**	**46,093**	**11,429**	**1,656**	**77,359**
Adjusted EBITDA margin	16.7%	13.8%	12.5%		14.5%

[1] Sales revenues in the segments show the sales revenues by origin.
[2] Sales by destination in the reporting period: • Americas: €96,348 thousand • Asia, Pacific and Africa: €142,131 thousand • Europe: €294,852 thousand

SEGMENT REPORTING

for the nine months ended September 30, 2016

in € thousands	Asia, Pacific and Africa	Europe	North America	Reconciliation	Consolidated financial statements
Sales revenues [1]	94,808	530,995	86,644	-225,492	486,955 [2]
thereof: external sales revenues [1]	**73,873**	**326,575**	**86,507**	**0**	**486,955**
thereof: internal sales revenues [1]	20,935	204,420	137	-225,492	0
Adjusted EBIT	**11,395**	**30,780**	**8,335**	**981**	**51,491**
thereof: depreciation and amortization	980	10,387	1,498	0	12,865
Adjusted EBIT margin	15.4%	9.4%	9.6%		10.6%
Adjusted EBITDA	**12,375**	**41,167**	**9,833**	**981**	**64,356**
Adjusted EBITDA margin	16.8%	12.6%	11.4%		13.2%

[1] Sales revenues in the segments show the sales revenues by origin.
[2] Sales by destination in the reporting period: • Americas: €90,020 thousand • Asia, Pacific and Africa: €107,578 thousand • Europe: €289,357 thousand

RECONCILIATION OF ADJUSTED EARNINGS FIGURES

for the nine months ended September 30, 2017

in € thousands	9M 2017	9M 2016
EBIT	**41,166**	**30,151**
Other	-1,030	-1,579
Stock listing	-2,697	-855
D & A from PPA	-18,907	-18,906
Adjusted EBIT	**63,800**	**51,491**
Depreciation of property, plant and equipment	-9,193	-7,556
Amortization of intangible assets	-4,366	-5,309
Adjusted EBITDA	**77,359**	**64,356**

NOTES

to the condensed consolidated interim financial statements
for the period from January 1 to September 30, 2017

1. GENERAL INFORMATION

JOST Werke AG (hereinafter also the "Group," or "Company," or the "JOST Group") was founded as Cintinori Holding GmbH on February 27, 2008. On June 23, 2017, Cintinori Holding GmbH was converted from a German private limited company (GmbH) into a German public limited company (AG) and renamed JOST Werke AG. The respective entry in the Commercial Register was made on July 7, 2017. As of July 20, 2017, the shares were traded for the first time on the Frankfurt Stock Exchange.

The condensed consolidated interim financial statements of JOST Werke AG were prepared based on the going concern principle.

The registered office of JOST Werke AG is at 2, Siemensstraße in 63263 Neu-Isenburg, Germany. The Company is registered in the Commercial Register of Offenbach am Main under section B, number 50149.

2. BASIS OF PREPARATION OF THE INTERIM FINANCIAL STATEMENTS

The condensed consolidated interim financial statements (hereinafter also "interim financial statements") as at and for the nine months ended September 30, 2017 (hereinafter also "2017 reporting period") comprise JOST Werke AG and its subsidiaries. These interim financial statements were prepared in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), London, that are effective as of the reporting date, and the Interpretations (IFRS IC) issued by the International Financial Reporting Interpretations Committee, as adopted by the European Union (EU).

The interim financial statements were prepared in accordance with IAS 34 Interim Financial Reporting. They do not include all the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group`s financial position and performance since the last annual consolidated financial statements as of and for the year ended December 31, 2016. The interim financial statements should be read in conjunction with the annual consolidated financial statements as of and for the year ended December 31, 2016, which can be downloaded at www.jost-world.com.

Amendments to the IFRS during financial year 2017 did not have any material impact on the condensed consolidated interim financial statements as of September 30, 2017.

The Management Board approved the condensed consolidated interim financial statements of JOST Werke AG for the period ended September 30, 2017 for issue on November 27, 2017.

3. SEASONALITY OF OPERATIONS

Seasonal effects during the year can result in variations in sales and resulting profit. The JOST Group usually has higher sales and earnings in the first half-year due to the fact that major customers close their manufacturing plants for summer break at the start of the second half-year.

4. SALES REVENUES

The increase in sales revenues mainly relates to the increased activity in Asia, Pacific and Africa, which in turn mainly results from positive market developments as well as regulatory changes in favor of our products (e.g., in China).

5. OTHER INCOME/OTHER EXPENSES

For the 2017 reporting period, other income amounted to €3.9m (2016 reporting period: €4.5m) and other expenses amounted to €4.1m (2016 reporting period: €4.1m).

In the 2017 reporting period as well in the 2016 reporting period, other income mainly comprises currency gains. Other expenses mainly compromise currency losses.

6. FINANCE RESULT

Financial income is composed of the following items:

in € thousands	9M 2017	9M 2016
Interest income	317	264
Realized and unrealized currency gains	678	109
Other financial income	78	39
Total	**1,073**	**412**

Financial expense is composed of the following items:

in € thousands	9M 2017	9M 2016
Interest expenses	-20,575	-27,590
thereof: shareholder loan interests	-10,164	-10,254
Realized and unrealized currency losses	-619	-970
Other financial expenses	-494	-317
Losses from derecognition of shareholder loans	-6,620	0
Revaluation of shareholder loans	-117,151	0
Total	**-145,459**	**-28,877**

Prior to the stock listing, the shareholder loans were converted in June 2017; such effects are not to be expected anymore going forward.

7. INCOME TAXES

The following table shows a breakdown of income taxes:

in € thousands	9M 2017	9M 2016
Current tax on profits for the year	-12,845	-10,285
Deferred taxes	40,515	716
Taxes on income	**27,670**	**-9,569**

Tax expenses are recognized based on management's best estimate of the weighted average annual income tax rate expected for the full fiscal year multiplied by the pre-tax income of the interim reporting period.

Deferred taxes in the 2017 reporting period mainly comprise effects from the derecognition of deferred tax liabilities due to the revaluation of shareholder loans prior to the stock listing. ⟶ *See notes 11 and 13*.

8. EARNINGS PER SHARE

On June 23, 2017, the JOST Group changed its legal form to a public company. In connection with the capital contribution (⟶ *see note 11*), the number of shares increased from 25,000 to 10,025,000. On July 18, 2017, an additional 4.875 million shares were issued.

The diluted earnings per share (in €) correspond to basic earnings per share. In addition to the basic and diluted earnings per share, which are calculated on the basis of the weighted average number of shares, a "pro forma earnings per share" was calculated based on the shares outstanding as of September 30, 2017, for both reporting periods:

Earnings per share	9M 2017	9M 2016
Loss (-) attributable to owners of the parent (in € thousands)	-75,550	-7,883
Weighted average number of shares	4,972,802	25,000
Basic and diluted earnings per share (in €)	**-15.19**	**-315.32**
Number of shares as of September 30, 2017	14,900,000	14,900,000
Pro forma earnings per share (in €)	**-5.07**	**-0.53**

9. FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The carrying amounts, fair values, categories and classes of financial assets and financial liabilities are as follows:

in € thousands	Category in accordance with IAS 39	Carrying amount 09/30/2017	Fair value 09/30/2017	Carrying amount 12/31/2016	Fair value 12/31/2016	Level
Assets						
Cash and cash equivalents	LaR	56,384	–	47,189	–	n/a
Trade receivables	LaR	113,751	–	90,050	–	n/a
Other financial assets	LaR	1,566	–	1,117	–	n/a
Derivative financial assets	AFVP&L	2	2	20	20	2
Total		**171,703**	**2**	**138,376**	**20**	

Cash and cash equivalents, trade receivables, receivables from shareholders as well as other financial assets are generally of a current nature. Their carrying amount corresponds to their fair value.

in € thousands	Category in accordance with IAS 39	Carrying amount 09/30/2017	Fair value 09/30/2017	Carrying amount 12/31/2016	Fair value 12/31/2016	Level
Liabilities						
Trade payables	OL	67,597	–	57,714	–	n/a
Interest-bearing loans and borrowings	OL	177,817	177,817	320,025	320,025	2
Shareholder loans	OL	0	–	132,474	327,331	3
Other financial liabilities	OL	528	528	351	–	n/a
Derivative financial liabilities	AFVP&L	21	21	138	138	2
Total		**245,963**	**178,366**	**510,702**	**647,494**	

The JOST Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
Level 3: Inputs for the assets or liabilities that are not based on observable market data (that is, unobservable inputs).

There were no transfers between the levels of the fair value hierarchy during the reporting period.

The fair value of the interest-bearing loans and borrowings is determined considering actual interest curves and classified as level 2 of the fair value hierarchy.

The fair value of the shareholder loans at each balance sheet date was calculated by discounting the (changed) expected future cash flows with corresponding market interest rates, taking into account the Company's credit risk and the subordination of the loan.

The Company elected to measure the carrying amount at amortized cost using the effective interest method. As the impact of discounting the expected future cash flows is not material, the carrying amount does not materially differ from its fair value.

Since trade payables and other financial liabilities are current in nature, their carrying amount corresponds to their fair value.

10. OTHER FINANCIAL ASSETS

Future interest rate volatility is hedged via one interest rate swap (⟶ *see note 15*) and three interest rate caps.

These three caps have a positive fair value of €2 thousand as at September 30, 2017 (December 31, 2016: €20 thousand), which is recognized in the balance sheet under other noncurrent financial assets.

As at September 30, 2017, approximately 76% of the liabilities under senior loans were hedged with these derivative financial instruments. ⟶ *See note 15.*

As in the previous year, the Group did not apply hedge accounting in accordance with IAS 39 in the reporting period.

11. EQUITY

By resolution of the Company's extraordinary shareholders' meeting held on June 23, 2017, equity was increased by €40.0m (thereof €10.0m subscribed capital and €30.0m capital reserves) through a contribution in kind of a shareholder loan (⟶ *see note 13*) by assignment.

By way of another contribution and assignment agreement dated June 23, 2017, the Company's capital reserves were further increased through a contribution of other shareholder loans (⟶ *see note 13*) by assignment in the aggregate amount of €312.4m. As the carrying amount of this shareholder loan differed from this amount, the difference reduced retained earnings by €60.7m (including a positive deferred tax effect of €26.0m).

According to the resolution of the shareholders' meeting on June 23, 2017, management was authorized, with the approval of the Supervisory Board, to increase the share capital of the Company by up to €5,000,000 on one or more occasions by issuing up to 5,000,000 new shares against cash or non-cash contributions by June 1, 2022 (Authorized Capital 2017). Further details of Authorized Capital 2017 can be found in Article 5 of the Articles of Association. This Authorized Capital was partly used to execute a capital increase of 4.875 million shares on July 18, 2017.

The shares of the JOST Group began successfully trading on the Prime Standard segment of the Frankfurt Stock Exchange on July 20, 2017. The issue price for JOST Werke's shares was €27.00 (price range €25.00 to €31.00). In the course of the stock listing, the capital increase of 4.875 million shares with a value of €131.625m was placed (thereof €4.875m subscribed capital and €126.75m capital reserves).

Transaction costs directly associated with the stock listing of €7.0m were recognized net of tax in capital reserves.

12. PENSION OBLIGATIONS

Pension obligations as at September 30, 2017 were €59.5m. The following significant actuarial assumptions were made:

Assumptions	09/30/2017	12/31/2016
Discount rate	1.7%	1.5%
Inflation rate / future pension increases	2.0%	2.0%
Future salary increases	2.0%	2.0%

13. LIABILITIES TO SHAREHOLDERS

The carrying amount and the nominal value of the liabilities to shareholder loans developed as follows from December 31, 2016 to September 30, 2017:

in € thousands	Carrying amount	Nominal value
12/31/2016	**132,474**	**333,867**
Partial repayment	-700	-700
Accrual of interest	10,164	19,214
Revaluation of shareholder loans based on revised expected cash outflows according to IAS 39	117,151	0
Contributions of the shareholder loan by assignment based on extraordinary shareholders' meeting as of June 23, 2017 respectively assignment agreement dated June 23, 2017 (including consolidation effect of shareholder loan receivables and liabilities of €86,672 thousand before tax)	-265,709	-352,381
Loss due to derecognition of remaing book value of the shareholder loan and recognition of the fair value of the shareholder loan due to assignment agreement as of June 23, 2017 stipulating the contribution in the event of the IPO	6,620	0
09/30/2017	**0**	**0**

14. INTEREST-BEARING LOANS AND BORROWINGS

The following table shows the Group's loan liabilities as at September 30, 2017:

in € thousands		09/30/2017	12/31/2016
Senior loans	Facility A	171,228	0
	Facility A (USD-Tranche)	8,470	0
	Facility A	0	47,000
	Facility B1	0	262,965
	Facility B2	0	10,058
Senior loans		**179,698**	**320,023**
Other		**4**	**2**
Interest-bearing loans		**179,702**	**320,025**
Accrued Financing Costs		**-1,885**	**0**
Total		**177,817**	**320,025**

As of the effective date July 24, 2017, the Company canceled the existing credit agreement and signed a new senior facilities agreement with a volume of up to €260.0m (€180.0m drawn debt and €80.0m revolving cash facility). The new financing matures on July 23, 2022. The margin of the current financing was significantly reduced compared to the prior financing.

As of September 30, 2017, the Group has not drawn the available Revolving Facility (2016 reporting period: €5.0m), and interest payments were made in the amount of €9.1m (2016 reporting period: €6.7m). Furthermore, repayments of the senior loan A and B were made in the amount of €319.3m (2016 reporting period: €1.5m).

The accrued financing costs relate to fees associated with refinancing in 2017. These costs are equally distributed until mid-2022.

15. OTHER FINANCIAL LIABILITIES

Future interest rate volatility is hedged via one interest rate swap and three interest rate caps (⟶ *see note 10*). Overall, the interest rate swap has a negative fair value of €21 thousand (December 31, 2016: €138 thousand) as at September 30, 2017 (mark-to-market valuation), which is shown in the balance sheet under other financial liabilities.

As at September 30, 2017, approximately 76% of the liabilities under senior loans were hedged with these derivative financial instruments.

As in the previous year, the Group did not apply hedge accounting in accordance with IAS 39 in the reporting period.

16. RELATED PARTY DISCLOSURES

IAS 24 defines related parties as those persons and companies that have control or a significant influence over the other party.

The structure of the JOST Group, including the subsidiaries and the joint venture, as of September 30, 2017, is unchanged compared to December 31, 2016. The shareholder structure of JOST Group changed as a result of the stock listing on July 20, 2017.

Management comprises the following members, who are all related parties within the meaning of IAS 24:

Lars Brorsen, cand. oecon., Heubach
Chief Executive Officer of JOST Werke AG, Neu-Isenburg

Dr Ingenieur Ralf Eichler, Diplom-Ingenieur, Dreieich
Chief Operating Officer of JOST Werke AG, Neu-Isenburg

Christoph Hobo, Diplom-Kaufmann, Frankfurt am Main
Chief Financial Officer of JOST Werke AG, Neu-Isenburg

On June 23, 2017, the Company appointed a Supervisory Board. As a result of this event together with the change in the legal form, the Conseil de Gérance (Board) of the parent companies ceased having decision-making powers over the Group.

The Supervisory Board consists of the following persons:

Manfred Wennemer (Chairman)
Prof. Dr Bernd Gottschalk
Natalie Hayday
Rolf Lutz
Jürgen Schaubel
Klaus Sulzbach

There were no material changes to existing transactions or new transactions with related parties during the 2017 reporting period except those relating to the shareholder loans (⟶ *see note 13*) and the signing of an agreement regarding the allocation of costs in connection with the stock listing. This cost allocation is based on the estimated ratio between the existing shares and the new shares issued in the stock listing.

17. EVENTS AFTER THE REPORTING DATE

No material events have occurred since the reporting date.

REVIEW

The interim report was neither audited according to Section 317 HGB nor reviewed by auditors.

Neu-Isenburg, November 27, 2017

Lars Brorsen | Dr Ralf Eichler | Christoph Hobo

LIST OF ABBREVIATIONS

9M
First nine months of the year

Adjusted EBIT
Operating profit adjusted for exceptionals, PPA effects

Adjusted EPS
Net result adj. for exceptionals, PPA, shareholder loan effects and deferred taxes divided by 14.9m shares

AFVP & L
Financial assets and liabilities at fair value through profit or loss

APA
Asia, Pacific and Africa

D & A
Depreciation and amortization

FX
Foreign exchange rate

LaR
Loans and receivables

LTM
Last twelve months

OL
Other liabilities

PPA
Purchase price allocation

Q3
Third quarter

yoy
year-over-year

FINANCIAL CALENDAR

Date	Current events
November 27, 2017	Interim Report 9M 2017
March 22, 2018	Annual Report 2017
May 4, 2018	Annual General Meeting
May 22, 2018	Interim Report Q1 2018
August 27, 2018	Half-year Financial Report 2018
November 22, 2018	Interim Report 9M 2018

PUBLISHING INFORMATION

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